**PRESS RELEASE**

**AMCO SERVICES INTERNATIONAL**

**ANNOUNCE THE APPOINTMENT OF SEÁN** **TRAINOR AS BUSINESS DEVELOPMENT DIRECTOR**

Worcester based, global logistics, warehousing and transport business AMCO Services International, has announced the appointment of Seán Trainor to the role of Business Development Director of its Commercial and Key Accounts Management proposition.

Seán joined AMCO from Magna Redditch in January 2015 as a Project Manager and after 3 years was promoted to the role of Head of Commercial & Customer Engagement in 2017. Seán’s success in Customer Care and Key Account Management saw him quickly promoted to Senior Business Development Manager at the beginning of 2018.

Seán has 17 years in Materials and Project Management, Logistics, Supply Chain Management and Business Development, predominantly within the Automotive sector.

Don Mucci AMCO’s Managing Director said “This is a great opportunity for Seán to continue to drive growth and progress within the business and work with the other Directors to help shape the future of AMCO. We are working hard to truly understand and meet the needs of our customers worldwide by working together to build sound and lasting relationships. Seán has a proven track record with us, he has fantastic Key Account Management skills and understands how to lead his team and be an essential part of developing AMCO as a business with an integrated global logistics proposition that adds value across the supply chain.”

Seán commented. “I am truly delighted to take on this new pivotal role. I am confident that I can support AMCO’s continued growth, in line with our expansion plans, and to guide, support and steer the business development and marketing as the company continues to grow its customer base and market share. My remit is to take responsibility for developing go-to-market and sales strategies, seeking and creating new business opportunities and providing greater support for the existing clients in the UK, Europe and Internationally. I have a team of six Key Account Managers, predominately looking at the UK and European markets and I will also take responsibility for further developing our business in Romania and Slovakia as well as some of our interests in China.”

Commenting on the announcement, AMCO’s CEO Paul Andrews said “This was an easy appointment to make. Seán has proven himself and demonstrated extensive experience and success across our service proposition. He understands AMCO and he understands 1st Tier and 2nd Tier automotive customers, managing AMCO customers such as JLR, Nissan, Honda, Lear and Brose as well as those in defence, aerospace and FMCG.”

“Seán’s knowledge of existing logistics and distribution practices, trends and future models combined with a deep understanding of our customers operational practices and products will be of great benefit to a growing team. His appointment coincides nicely with our developing business strategy and provides the platform for our planned future growth and expansion into new markets. We look forward to Seán’s continued contribution to helping AMCO continue its journey in being the most professional and successful global integrated logistics services company possible.”

AMCO Services has provided reliable, economic logistics services across a wide range of industrial and commercial sectors for over 35 years and whilst UK, European and International Warehousing and Logistics are the core business, the business flexibility and thought leadership demonstrated by CEO Paul Andrews and the AMCO team is a clear indicator of the aim to develop as a Warehousing and Logistics Solutions Provider, offering customers a logistics partnership with value added services.

**ENDS**

NOTES TO EDITORS

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**About Amco**

**Reliable, economic UK and International logistics services**

Founded in 1983, AMCO Services (International) Limited has provided reliable, economic logistics services across a wide range of industrial and commercial sectors for over 35 years. Our highly experienced team also specialises in the supply of high-quality sequencing and logistics services to the defence, automotive, aerospace and FMCG (fast moving consumer goods) industries. These industries demand extremely high levels of service; accuracy, precision and Multimodal logistics services vital to their operations.

AMCO has developed sophisticated and robust systems in order to satisfy customers demands and to deliver a full, integrated range of services to the highest standards possible.

AMCO aims to provide reliable, fast logistics services with fixed costs. We achieve this through the use of ISO standard work processes, investment in technology and the employment of reliable distribution and warehousing systems.

The company has developed and established a proven reputation for adding value to our clients’ businesses, whilst remaining highly competitive by comparison with other recognised national and international suppliers.

**AMCO – RELIABLE, ECONOMIC UK AND INTERNATIONAL LOGISTICS SERVICES**

Our links with the automotive industry were forged early in our history. AMCO Services (Motorsport) was incorporated in 1983, and was originally a specialist Logistics Services, Shipping and Freight Agency for the Motorsport Industry. It’s sister company AMCO Services (UK) Limited, was formed to handle all other general freight.

### As the two companies grew, it became evident that there were increasing levels of ‘cross-over’ between the two businesses and in order to streamline and further improve services to our customers, they consolidated to form AMCO Services (International) Ltd.

**THE FUTURE**

AMCO strives to retain its position at the forefront of logistics services by the incorporation of the latest developments in technology and by the use of new developments in logistics systems. The company continually reviews its processes in order to achieve maximum efficiency for its logistics systems. This is particularly critical for ‘process driven’ sectors such as defence, automotive, aerospace and FMCG.

As we look to the future, bringing ongoing efficiencies into supply chains and offering fully integrated services will be key aims for AMCO, as will the further extension of our customer facing online systems, geo-fencing technology and detailed tracking systems, delivering even greater levels of information, control and efficiency to our customers.

AMCO has a clearly defined strategic plan for growth and diversification both organically and through acquisition.